

Net Sales up 43%

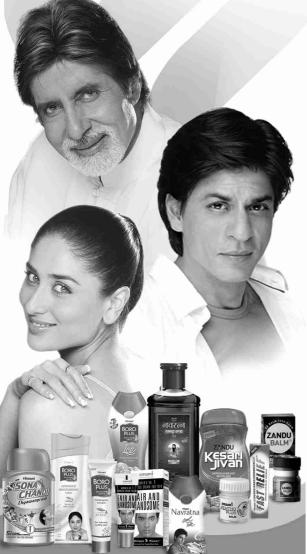
> ЕВІТ ир 136%

PAT up 102%

Making people

Healthy &

Beautiful, Naturally



emami limited

Regd. Office: 687, Anandapur, Emami Tower, E.M. Byepass, Kolkata 700 107

UNAUDITED FINANCIAL RESULTS (PROVISIONAL) FOR THE QUARTER/ NINE MONTHS ENDED 31ST DECEMBER, 2009

| | C | ancolid | latad | | | Rs. in lacs Standalone | | | | |
|--------------|----------------|-------------|-------------------|------------|--|------------------------|--------------|-----------------|-------------------|-------------------|
| | | onsolidated | | V | | | | | | ., |
| Quarter | | Nine Month | | Year Ended | | Quarter | | Nine Mont | | Year Ended |
| 31.12.09 | 31.12.08 | | 31.12.08 | 31.03.2009 | PARTICULARS | 31.12.09 | 31.12.08 | 31.12.09 | 31.12.08 | 31.03.2009 |
| | Unai | udited | | Audited | TAITIOCEAIG | | Una | udited | | Audited |
| 34,958 | 26,821 | 74,664 | 52,187 | 74,901 | 1. Net Sales / Income from Operations | 33,930 | 26.071 | 72,487 | 50,559 | 72,235 |
| | | | | | 2. Total Expenditure : | | | | | |
| | (4.505) | (222) | (0.004) | (5.500) | a. (Increase)/Decrease in Stock in Trade and Work | 201 | 400 | (0.1.1) | (0.000) | (4.450) |
| 797 7,190 | (1,567) | , , | (6,284) 13,865 | | in progress b. Consumption of Raw Materials | 7,190 | 108 6,454 | (814) 18,298 | (2,209) 13,865 | (1,158) 19,350 |
| 4,069 | 6,454 3,756 | | 9,114 | 12,685 | c. Purchase of Traded goods | 4,069 | 3,757 | 8,488 | 9,114 | 12,685 |
| -,000 | 1,811 | | 4,128 | | d. Realty Project Expenses | -,005 | - 0,707 | - | - 0,114 | - |
| 1,525 | 1,443 | | 3,345 | | e. Employees cost | 1,404 | 1,338 | 4,088 | 3,107 | 4,469 |
| 7,118 | 5,488 | 15,320 | 11,725 | 12,520 | f. Advertisement and Sales promotion | 6,511 | 5,325 | 14,099 | 11,100 | 12,822 |
| 1,111 | 192 | | 562 | | g. Depreciation and Amortisation | 1,111 | 192 | 3,049 | 553 | 1,790 |
| (599) | | (1,796) | | \ / | Less: Transfer from General Reserve | (599) | | (1,796) | | (965) |
| 3,760 | 3,875 | | 8,182 | | h. Other expenditure | 3,694 | 3,848 | 9,826 | 7,974 | 11,839 |
| 24,971 | 21,452 | 56,910 | 44,637 | 62,995 | i. Total | 24,181 | 21,022 | 55,238 | 43,504 | 60,832 |
| 0.007 | E 260 | 47.754 | 7 550 | 11 006 | 3. Profit from Operations before Other | 0.740 | E 040 | 47 240 | 7.055 | 44 402 |
| 9,987 | 5,369 | | 7,550 | • | Income, Interest and Exceptional Items (1-2i) | 9,749 | 5,049 | 17,249 | 7,055 | 11,403 |
| 82 | 8 | | 188 | | 4. Other Income | 49 | 2 | | 135 | 736 |
| 10,069 | 5,377 | | 7,738 | 12,688 | 5. Profit before Interest and Exceptional Items (3+4) | 9,798 | 5,051 | 17,694 | 7,190 | 12,139 |
| 741 | 850 | 2,456 | 468 | 2,101 | 6. Interest | 740 | 828 | 2,453 | 333 | 1,963 |
| 0.000 | 4.507 | 45.705 | 7.070 | 40 507 | 7. Profit after Interest but before Exceptional Items | 0.050 | 4.000 | 45.044 | 0.057 | 40.470 |
| 9,328 | 4,527 | | 7,270 | 10,587 | (5-6) | 9,058 | 4,223 | 15,241 | 6,857 | 10,176 |
| 21 | - | 280 | - | - | 8. Exceptional items being VRS Compensation | 21 | - | 280 | - | - |
| 0.007 | 4 507 | 45.505 | 7.070 | 40 507 | 9. Profit/(Loss) from Ordinary Activities before tax | 0.007 | 4.000 | 44.004 | 0.057 | 40.470 |
| 9,307 | 4,527 | | 7,270 | • | (7-8) | 9,037 | 4,223 | 14,961 | 6,857 | 10,176 |
| 1,502 | 527 | 2,473 | 824 | 1,412 | 10. Tax Expense | 1,466 | 525 | 2,437 | 837 | 1,424 |
| 7 005 | 4.000 | 40.000 | 0.440 | 0.475 | 11. Net Profit/(Loss) from Ordinary Activities after | 7.574 | 0.000 | 40.504 | 0.000 | 0.750 |
| 7,805 | 4,000 | 13,032 | 6,446 | 9,175 | tax (9-10) | 7,571 | 3,698 | 12,524 | 6,020 | 8,752 |
| | - | <u>-</u> | - | - | 12. Extraordinary item (net of tax expense) | | - | - | - | - |
| 7,805 | 4,000 | | 6,446 | • | 13. Net Profit/(Loss) for the period (11-12) | 7,571 | 3,698 | 12,524 | 6,020 | 8,752 |
| - | (3) | | 12 | | 14. Share of Minority Interest | - | - | - | - | - |
| - | 23 | | 23 | | 15. Share of Profit in Associates | - | - | - | - | - |
| 7,805 | 4,026 | 13,032 | 6,457 | 9,186 | 16. Net Profit after Minority Interest (13-14+15) | 7,571 | 3,698 | 12,524 | 6,020 | 8,752 |
| | | | | | 17. Paid - up equity share capital (Face Value - Rs. 2 | | | | | |
| 1,513 | 1,243 | 1,513 | 1,243 | 1,313 | per Share) | 1,513 | 1,243 | 1,513 | 1,243 | 1,313 |
| | | | | | 18. Reserves excluding Revaluation Reserves as per | | | | | |
| - | - | | - | 28,812 | balance sheet of previous accounting year | - | _ | <u>-</u> | - | 28,604 |
| 10.32 | 6.25 | 18.08 | 10.03 | 14.45 | 19. Basic & Diluted Earning Per Share (Rs.) | 10.01 | 5.75 | 17.37 | 9.35 | 13.77 |
| | | | | | 20. Aggregate of non-promoters Share holding | | | | | |
| 17,555,124 | | 17,555,124 | 7,553,924 | 7,553,924 | - no. of shares | 17,555,124 | | 17,555,124 | 7,553,924 | 7,553,924 |
| 24.33 | 12.16 | 24.33 | 12.16 | 12.16 | - percentage of shareholding | 24.33 | 12.16 | 24.33 | 12.16 | 12.16 |
| | | | | | 21. Promoters and Promoter Group Shareholding: | | | | | |
| 7,780,000 | | 7.780.000 | | 17,730,000 | a. Pledged/ Encumbered - Number of Equity Shares of Rs. 2 each | 7,780,000 | | 7,780,000 | | 17,730,000 |
| 14,25 | | 14,25 | | 32,47 | - Percentage of Shareholding | 14.25 | | 14.25 | | 32.47 |
| 11,20 | | 11,20 | | 02,11 | (As a percentage of total shareholding of promoter | 11120 | | 11120 | | 02111 |
| | | | | | and promoter group) | | | | | |
| 10.78 | | 10.78 | | 28.53 | - Percentage of Shareholding | 10.78 | | 10.78 | | 28.53 |
| | | | | | (As a percentage of total share capital of the company) | | | | | |
| | | | | | b. Non- Encumbered | | | | | |
| 46,810,053 | | 46,810,053 | | 36,861,253 | - Number of Equity Shares of Rs. 2 each | 46,810,053 | | 46,810,053 | | 36,861,253 |
| 85.75 | | 85.75 | | 67.53 | - Percentage of Shareholding | 85.75 | | 85.75 | | 67.53 |
| | | | | | (As a percentage of total shareholding of promoter | | | | | |
| 64.00 | | 64.00 | | E0 24 | and promoter group) | 64.00 | | 64.00 | | E0 24 |
| 64.88 | | 64.88 | | 59.31 | - Percentage of Shareholding (As a percentage of total share capital of the company) | 64.88 | | 64.88 | | 59.31 |
| | | | | | (, to a percentage of total share capital of the company) | | | | | |
| NOTE . | | | | | | | | | | |

NOTE :

- 1 The above results have been reviewed by the Audit Committee at its meeting held on 29th January, 2010 and approved by the Board of Directors at their meeting held on 30th January, 2010. Limited review of these results, as required under clause 41 of the Listing Agreement, has been reviewed by the statutory auditors.
- 2 The unaudited consolidated financial results for the quarter and nine months ended 31st December, 2009 comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE, and Emami Bangladesh Limited.
- 3 In consolidated results, other expenditure include forex loss of Rs. 145 lacs (Rs. 789 lacs) incurred for the Nine Months ended 31st December, 2009 and a gain of Rs. 264 lacs (loss of Rs. 486 lacs) for the Quarter ended 31st December, 2009.
- 4 In terms of the Scheme of Arrangement (hereinafter referred as "the Scheme") pursuant to provisions of sections 391 to 394 of the Companies Act, 1956, between the company (Emami), its subsidiary company, The Zandu Pharmaceutical Works Limited (Zandu) and Emami Infrastructure Limited (EIL) and their respective share holders, as approved by the shareholders of the respective Companies in the Court convened meeting held on 11th September, 2009 and sanctioned by the Honourable Calcutta High Court vide its order dated 17th November, 2009, Zandu FMCG undertaking of Zandu is demerged into Emami and simultaneously Realty Undertaking of Emami, including Emami Realty Limited and Emami's interest in Zandu's Noncore Business including Real Estate, is demerged into EIL with effect from the appointed date, i.e. 5th November, 2008. The aforesaid scheme is effective from 2nd December, 2009, being the date of filing of the certified copy of the Order of the High Court, with the Registrar of Companies, West Bengal. The scheme has accordingly been given effect to in above results.
- 5 In terms of the Scheme of Arrangement, the Company has allotted 35,10,696 equity shares to the shareholders of Zandu on 14th January, 2010.
- 6 As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard 17 "Segment Reporting", notified in Companies(Accounting Standards) Rules, 2006 are not applicable.
- 7 There were no complaints from Investors outstanding at the beginning of the quarter. Four complaints were received during this quarter and all of them have been disposed off and there was no complaint pending as on 31st December, 2009.
- 8 Comparative figures have been rearranged / regrouped wherever necessary.

For and on behalf of the Board

Place : Kolkata Date : 30th January, 2010 Sushil Kr. Goenka Managing Director

Navratna
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