

emami limited

Regd. Office: 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH, 2012

	Car	agalida	tod					C+	andala	no	₹ in lacs
Consolidated Quarter Ended Year Ended				nded			Standalo Quarter Ended			Year Ended	
31.03.12	31.12.11	31.03.11	31.03.12	31.03.11		Particulars	31.03.12	31.12.11	31.03.11	31.03.12	31.03.11
01100112	Reviewed	01.00.11	Audited		S.N.		01100112	Reviewed	01100111	Audited	Audited
			71001100	71001100	1.	Income from Operations				71000100	71001100
40,355	45,049 -	34,988	145,351	124,707		(a) Net sales/income from operation (Net of excise duty) (b) Other operating income	37,675 -	43,968	32,695	138,982 -	120,238
40,355	45,049	34,988	145,351	124,707	2.	Total Income from operations (net)	37,675	43,968	32,695	138,982	120,238
11,873	10,704	10,879	41,512	34,676		(a) Cost of materials consumed	11,876	10,701	10,879	41,512	34,676
6,308	5,179	6,974	18,914	20,490		(b) Purchases of finished goods(c) Changes in inventories of finished goods	5,486	4,897	6,721	17,218	19,563
1,376	1,326	(1,623)	2,217	(2,848)		work-in-progress and stock-in-trade	1,479 2,025	1,280	(1,662)	2,351 7,907	(3,107) 6,594
2,546 3,082	2,304 3,018	2,322 2,813	9,231 12,089	7,287 11,609		(d) Employee benefits expense (e) Depreciation and amortisation expense	3,079	1,973 3,015	2,026 2,810	12,075	11,603
(2,553)	(2,553)	(2,553)	(10,209)	(10,209)		(f) Transfer from General Reserve	(2,553)	(2,553)	(2,553)	(10,209)	(10,209)
3,661	8,057	4,362	22,899	21,941		(g) Advertisement and Sales promotion	3,278	7,188	3,548	20,888	20,322
6,366	5,698	6,680	20,902	17,817		(h) Other expenses	5,961	5,476	5,985	19,842	17,116
32,659	33,733	29,854	117,555	100,763		Total expenses	30,631	31,977	27,754	111,584	96,558
32,033	33,733	23,034	117,555	100,703	3.	Profit /(Loss) from operations before other	30,001	31,377	21,104	111,304	30,330
7,696	11,316	5,134	27,796	23,944		income, interest and exceptional Items (1-2)	7,044	11,991	4,941	27,398	23,680
758	531	(569)	1,794	(1,181)		Foreign Exchange (Gain)/Loss	749	525	(582)	1,783	(1,190)
2,027	1,153	1,245	5,412	3,310	5	Other Income	1,861	1,171	1,238	5,553	3,428
8,965	11,938	6,948	31,414	28,435		Profit before finance costs and exceptional items (3-4+5)	8,156	12,637	6,761	31,168	28,298
287	589	606	1,521	1,523	7.	Finance costs	153	558	591	1,555	1,549
8,678	11,349	6,342 -	29,893	26,912 -	9.	Profit after finance costs but before exceptional items (6-7) Exceptional items	8,003	12,079 -	6,170 -	29,613 -	26,749 -
8,678	11,349	6,342	29,893	26,912			8,003	12,079	6,170	29,613	26,749
1,441	1,900	886	4,012	4,041	11.	Tax Expense	1,441	1,945	1,006	3,932	4,000
7,237	9,449	5,456	25,881	22,871	12.		6,562	10,134	5,164	25,681	22,749
7,237	9,449	5,456	25,881	22,871	13. 14. 15.	Extraordinary item (net of tax expense) Net Profit/(Loss) for the period (12-13) Share of Profit /(Loss) of associates	6,562	10,134	5,164	25,681	22,749
-	-	(1)	(3)	(1)	16.	Minority Interest	-	-	-	-	-
					17.						
7,237	9,449	5,457	25,884	22,872		of Profit / (Loss) of associates (14+15+16)	6,562	10,134	5,164	25,681	22,749
1,513	1,513	1,513	1,513	1,513	18.	Paid - up equity share capital (Face Value ₹1 per Share)	1,513	1,513	1,513	1,513	1,513
				07.470	19.						00.700
				67,472	20	of previous accounting year					66,789
					20.	Earnings per share (before extraordinary items) (of ₹1 each) (not annualised)					
4.79	6,25	3,61	17,11	15,12		(a) Basic	4.34	6.70	3.41	16.97	15.03
4.79	6.25	3,61	17,11	15.12		(b) Diluted	4.34	6.70	3.41	16.97	15.03
1,10	0,20	0,01		10,12	21.	(-)	1101	0110	0111	10101	10100
						(of ₹1 each) (not annualised)					
4.79	6.25	3,61	17.11	15,12		(a) Basic	4.34	6.70	3.41	16.97	15.03
4.79	6.25	3.61	17.11	15.12		(b) Diluted	4.34	6.70	3.41	16.97	15.03
					A.	PARTICULARS OF SHAREHOLDING					
					1.	Public shareholding					
41,252,508	41,252,508	41,252,508		41,252,508		i) Number of shares	, , , , , , , , , , , , , , , , , , , ,	41,252,508	41,252,508		41,252,508
27.26	27.26	27.26	27.26	27.26		ii) Percentage of shares	27.26	27.26	27.26	27.26	27.26
					2.	Promoters and Promoter Group Shareholding					
16,335,984	13,813,984	11,675,000	16,335,984	11,675,000		a. Pledged/Encumbered i) Number of shares	16 335 094	13,813,984	11,675,000	16,335,984	11.675.000
14.84	12,55	10.61	14.84	10.61		ii) Percentage of shares	14.84	12.55	10.61	14.84	10.61
17,07	12,00	10,01	17,07	10,01		(As a percentage of total shareholding of promoter	14.04	12.00	10.01	17.07	10.01
						and promoter group)					
10,80	9.13	7.71	10.80	7.71		iii) Percentage of shares	10.80	9.13	7.71	10.80	7.71
						(As a percentage of total shared capital of the company)					
						b. Non-encumbered					
93,723,254			93,723,254	98,384,238		i) Number of shares		96,245,254	98,384,238		98,384,238
85.16	87.45	89.39	85.16	89.39		ii) Percentage of shares	85.16	87.45	89.39	85.16	89.39
						(As a percentage of total shareholding of promoter and					
04.04	00.04	05.00	04.04	05.00		promoter group)	04.04	00.04	05.00	04.04	05.00
61.94	63,61	65.03	61.94	65.03		iii) Percentage of shares	61.94	63.61	65.03	61.94	65.03
						(As a percentage of total share capital of the company)					

	PARTICULARS			
B.	INVESTOR COMPLAINTS			
	Pending at the beginning of the quarter	0		
	Received during the quarter	2		
	Disposed of during the quarter	2		
	Remaining unresolved at the end of the quarter	0		

	S	tater	atement of Assets & Liabilities			
Consol	idated			Standa	ilone	
As at 31.03.12	As at 31.03.11	S.N.	Particulars	As at 31.03.12	As at 31.03.11	
		A.	EQUITIES & LIABILITIES			
1,513 69,150	1,513 67,472	1	Shareholders Fund a. Share Capital b. Reserves and Surplus	1,513 68,212	1,513 66,789	
12	7	2	Minority Interest			
5,269 1,450 757 389	6,965 1,370 770 381	3	Non-Current Liabilities Long-Term Borrowings Deferred Tax Liabilities (Net) Other Long Term Liabilities Long-Term Provisions	5,268 1,450 752 389	6,965 1,370 759 374	
5,555 10,823 6,992 15,824	11,208 6,949 6,218 6,953	4.	Current Liabilities Short-Term Borrowings Trade Payables Other Current Liabilities Short-Term Provisions	5,485 10,056 6,807 15,816	11,208 6,008 6,080 6,913	
117,734	109,807		TOTAL	115,749	107,979	
48,034 417 677 2,791 12	49,094 77 661 5,330 20	B 1.	ASSETS Non-Current Assets Net Fixed Asset Goodwill on Consolication Non-Current Investments Long-Term Loans and Advances Other non-current Asset	46,663 724 5,449 12	48,892 708 6,622 20	
7,356 11,220 10,054 27,594 9,524 55	12,336 10,871 21,050 10,369	2.	Current Assets Current Investments Inventories Trade Receivables Cash and Cash Equivalents Short-Term Loans and Advances Other current Assets	7,356 10,941 7,893 27,247 9,409 55	12,191 9,108 20,415 10,022	
117,734	109,807		TOTAL	115,749	107,979	

NOTES:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 8th May, 2012.
- 2 The audited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE (including Emami Overseas FZE, U.A.E and Pharmaderm, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE) and Emami Bangladesh Limited.
- 3 During the quarter, the Company has opted to follow the extension for accounting the exchange differences arising on long term foreign currency monetary items in line with Companies (Accounting Standard) Amendment Rules 2009 on Accounting Standard 11 relating to "The Effects of Changes in Foreign Exchange Rates" notified by Government of India on March 31, 2009 and as further amended by Notification No. G.S.R 378(E), dated 11th May, 2011 & G.S.R 913(E), dated 29th, December, 2011.
 - As per the above Notifications, foreign exchange loss of Rs 54.57 lacs chargeable to Profit & Loss Account has been transferred to "Foreign Currency Monetary Item Translation Difference Account" to be amortised in subsequent periods, but not beyond 31st March 2020.
- 4 As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- 5 The Board has recommended dividend of Rs. 4 per share on the Equity Share Capital of the company. It has also recommended special dividend of Rs. 4 per share making total dividend of Rs. 8 per share.
- 6 Comparative figures have been rearranged / regrouped wherever necessary.
- 7 These Financial Results are available on the company 's websie at http://www.emamiltd.in

Making people Healthy & Beautiful, Naturally

Place : Kolkata Date : 8th May, 2012 For and on behalf of the Board

Sushil Kr. Goenka

Managing Director



Navratna
Thanda Thanda Cool Cool

BOROPLUS India's No. 1 Antiseptic Cream FAIR AND HANDSOME World's No.1 Fairness Cream for Men ZANDU Desh ka balm

FAST RELIEFDard mitaye chutki mein

MENTHO PLUS

Dus siron ka dard bhagaye

Malai-Kesar CREAM & SOAP KE SAATH Khelna Chahoge?