

## emami limited

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER & NINE MONTHS ENDED 31<sup>ST</sup> DECEMBER, 2013

₹ in lacs

Regd. Office: 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

CONSOLIDATED							DADTICIII ADC	STANDALONE					
Reviewed Audited						C N		Reviewed Audited					
Quarter Ended		d	Nine Months Ended		Year Ended	S.N.	PARTICULARS	Quarter Ended		Nine Months Ended		Year Ended	
31.12.2013	30.09.2013	31.12.2012	31.12.2013	31.12.2012	31.03.2013	-		31.12.2013	30.09.2013	31.12.2012	31.12.2013	31.12.2012	31.03.2013
58,467	40,674	54,844	1,37,506	1,24,793	1,69,910	1.	Income from Operations:  (a) Net Sales/ Income from Operation (Net of Excise Duty)	55,002	37,434	52,912	1,29,491	1,20,375	1,62,709
58,467	40,674	54,844	1,37,506	1,24,793	1,69,910	2.	(b) Other Operating Income  Total Income from Operations (Net)  Expenses:	55,002	37,434	52,912	1,29,491	1,20,375	1,62,709
16,439	13,343	15,728	39,355	38,760	53,983		(a) Cost of Materials Consumed	16,035	13,133	15,683	38,694	38,714	53,918
2,675	2,971	4,676		12,314	18,214		<ul><li>(b) Purchases of Finished Goods</li><li>(c) Changes in Inventories of Finished Goods, Work-in-Progress</li></ul>	2,438	2,318	3,944	9,105	10,888	16,234
1,338	(1,359)	415	1,467	(169)	(652)		and Stock-in-Trade	1,320	(1,365)	395	1,471	(217)	(809)
3,565	3,676			8,718	11,555		(d) Employee Benefits Expense	3,203	3,280	2,726	9,540	7,572	10,005
1,609	3,141	3,098		9,261	12,407		(e) Depreciation and Amortisation Expense	1,548	3,083	3,086	7,699	9,242	12,329
(994)	(2,552)	(2,553)		(7,657)	(10,209)		(f) Transfer from General Reserve	(994)	(2,552)	(2,553)	(6,098)	(7,657)	(10,209)
8,785	6,770	10,208		23,005	27,900		(g) Advertisement and Sales Promotion	7,907	5,843	9,169	20,291	21,261	25,312
7,987 <b>41,404</b>	6,540 <b>32,530</b>	6,986 <b>41,699</b>		17,436 <b>1,01,668</b>	24,182 <b>1,37,380</b>		(h) Other Expenses  Total Expenses	7,517 <b>38,974</b>	6,046 <b>29,786</b>	6,605 <b>39,055</b>		16,466 <b>96,269</b>	22,792 <b>1,29,572</b>
17,063	8,144	13,145		23,125	32,530	3.	Profit/ (Loss) from Operations before Other Income, Finance Costs and Exceptional Items (1-2)	16,028	7,648	13,857	29,534	24,106	33,137
54	(178)	122		504	573	4.	Foreign Exchange (Gain)/ Loss	63	(186)	133	(368)	529	574
1,220	1,643	1,000	\ /	3,624	5,568	5.	Other Income	1,262	1,642	1,048	4,415	3,783	5,720
,	, , , , , ,	,,,,,,	,		,,,,,,,	6.	Profit/ (Loss) from Ordinary Activites before Finance Costs	, -	, ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	, -	.,	
<b>18,229</b> 122	<b>9,965</b> 139			<b>26,245</b> 579	<b>37,525</b> 657	7.	and Exceptional Items (3-4+5) Finance Costs	<b>17,227</b> 97	<b>9,476</b> 88	<b>14,772</b> 148	<b>34,317</b> 262	<b>27,360</b> 581	<b>38,283</b> 610
18,107	9,826	13,867	34,954	25,666	36,868	8.	Profit/ (Loss) from Ordinary Activites after Finance Costs but before Exceptional Items (6-7)	17,130	9,388	14,624	34,055	26,779	37,673
40.407	- 0000	40.007	-	-	-	9.	Exceptional Items	47.400	- 0.000	-	- 04.055	-	-
18,107	9,826	13,867	34,954	25,666	36,868	10.	Profit/ (Loss) from Ordinary Activities before Tax (8-9)	17,130	9,388	14,624	·	26,779	37,673
3,039 <b>15,068</b>	1,831 <b>7,995</b>	2,374 <b>11,493</b>		3,594 <b>22,072</b>	5,400 <b>31,468</b>	11. <b>12.</b>	Tax Expense  Net Profit/ (Loss) from Ordinary Activities after Tax (10-11)	3,021 <b>14,109</b>	1,795 <b>7,593</b>	2,335 <b>12,289</b>	5,751 <b>28,304</b>	3,516 <b>23,263</b>	5,296 <b>32,377</b>
15,068	7,995	11,493	29,130	22,072	31,468	13. <b>14.</b> 15.	Extraordinary Item (Net of Tax Expense)  Net Profit/ (Loss) for the Period (12-13)  Share of Profit/ (Loss) of Associates	14,109	7,593	12,289	28,304	23,263	32,377
-	(1)	(2)	(2)	(4)	(6)	16.	Minority Interest	_	_	_ _	_	_	_
	(1)	(2)	(2)	(*)	(0)	17.	Net Profit/ (Loss) after Taxes, Minority Interest and Share						
<b>15,068</b> 2,270	<b>7,996</b> 2,270			<b>22,076</b> 1,513	<b>31,474</b> 1,513		of Profit/ (Loss) of Associates (14+15-16) Paid - up Equity Share Capital (Face Value - ₹1 per Share)	<b>14,109</b> 2,270	<b>7,593</b> 2,270	<b>12,289</b> 1,513	<b>28,304</b> 2,270	<b>23,263</b> 1,513	<b>32,377</b> 1,513
2,210	2,210	1,010	2,210	1,010	76,234	19.	Reserves excluding Revaluation Reserves as per Balance Sheet of previous Accounting Year	2,210	2,210	1,010	2,210	1,010	76,218
					70,204	20.	Earnings per Share (before Extraordinary Items) (of ₹1 each) (not Annualised) :						70,210
6.64	3.52	5.06	12.84	9.73	13.87		(a) Basic	6.22	3.35	5.41	12.47	10.25	14.27
6.64	3.52			9.73	13.87		(b) Diluted	6.22	3.35	5.41	12.47	10.25	14.27
						21.	Earnings per Share (after Extraordinary Items) (of ₹1 each) (not Annualised) :						
6.64	3.52	5.06		9.73	13.87		(a) Basic	6.22	3.35	5.41	12.47	10.25	14.27
6.64	3.52	5.06	12.84	9.73	13.87	A.	(b) Diluted PARTICULARS OF SHAREHOLDING	6.22	3.35	5.41	12.47	10.25	14.27
						1.	Public Shareholding						
6,18,78,764 27.26	6,18,78,764 27.26		6,18,78,764 27.26	4,12,52,508 27.26	4,12,52,508 27.26		i) Number of Shares ii) Percentage of Shareholding	6,18,78,764 27.26	6,18,78,764 27.26	4,12,52,508 27.26		4,12,52,508 27.26	4,12,52,508 27.26
						2.	Promoters and Promoter Group Shareholding a. Pledged/ Encumbered	0.00.40.040					
2,28,43,618 13.84	2,22,91,618 13.50		2,28,43,618 13.84	1,20,78,284 10.97	1,40,12,776 12.73		i) Number of Shares ii) Percentage of Shares	2,28,43,618 13.84	2,22,91,618 13.50	1,20,78,284 10.97	2,28,43,618 13.84	1,20,78,284 10.97	1,40,12,776 12.73
							(As a percentage of total Shareholding of Promoter and Promoter Group )						
10.06	9.82	7.98	10.06	7.98	9.26		iii) Percentage of Shares (As a percentage of total Share Capital of the Company) b. Non-Encumbered	10.06	9.82	7.98	10.06	7.98	9.26
14,22,45,237	14,27,97,237	9,79,80,954	14,22,45,237	9,79,80,954	9,60,46,462		i) Number of Shares	14,22,45,237	14,27,97,237	9,79,80,954	14,22,45,237	9,79,80,954	9,60,46,462
86.16	86.50	89.03		89.03	87.27		ii) Percentage of Shares (As a percentage of total Shareholding of Promoter and	86.16	86.50	89.03	86.16	89.03	87.27
62.68	62.92	64.75	62.68	64.75	63.48		Promoter Group) iii) Percentage of Shares	62.68	62.92	64.75	62.68	64.75	63.48
							(As a percentage of total Share Capital of the Company)	04 40 00 10					
							PARTICULARS	31.12.2013	-				
						B.	INVESTOR COMPLAINTS	_					
							Pending at the beginning of the quarter Received during the quarter	0 7					
Disposed off during the quarter								7					
NOTES							Remaining unresolved at the end of the quarter	,					

## NOTES:

Place : Kolkata

Date: 20th January, 2014

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 20th January, 2014. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with Clause 41 of the Listing Agreement.
- 2 The unaudited consolidated financial results comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami International FZE (including Emami Overseas FZE, U.A.E and Pharma Derm S.AE.Co, Egypt, subsidiary and step down subsidiary respectively, of Emami International FZE Ltd) and Emami Bangladesh Limited.

Remaining unresolved at the end of the quarter

- 3 Consequent to the approval of the shareholders, vide the postal ballot, on 17th June, 2013, the Company has issued Bonus shares in the proportion of one new equity share for every two existing equity shares held. Accordingly, a sum of ₹ 756.56 lacs has been capitalized out of Share Premium Account and transferred to Share Capital Account on allotment of fully paid bonus shares based on the record date of 27th June, 2013. The earnings per share of all periods presented have been adjusted for Bonus issue of 1:2.
- 4 The Board of Directors at its meeting held on 20th January, 2014, recommended an Interim Dividend of @ 300% i.e. ₹ 3/- per equity share having paid up value of ₹ 1/- each. The Company has fixed Monday, 27th January, 2014 as the Record Date for the purpose of determining shareholders entitled to receive the said Interim Dividend.
- 5 As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- 6 Comparative figures have been rearranged/ regrouped wherever necessary.
- 7 These Financial Results are available on the company's websie at http://www.emamiltd.in

For and on behalf of the Board

Mohan Goenka Wholetime Director

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Thanda Thanda Cool Cool

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