



emami limited

CIN No. : L63993WB1983PLC036030; Website: www.emamiltltd.in
Regd. Office : 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

EBIDTA
up by
64%

Cash
Profit
up by
53%

Revenue
incl.
GST/VAT
21%

Q1FY19

UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2018

₹ in lacs

S.N.	Particulars	Quarter Ended			Year Ended
		30.06.2018	31.03.2018	30.06.2017	31.03.2018
		Unaudited	Audited (Refer Note 4)	Unaudited	Audited
1	Income :				
	(a) Revenue from Operations	57,488	56,892	49,796	2,36,427
	(b) Other Income	1,080	386	1,276	2,828
	Total Income	58,568	57,278	51,072	2,39,255
2	Expenses :				
	(a) Cost of Materials Consumed	14,842	17,508	13,790	62,916
	(b) Purchases of Stock-in-trade	4,256	5,700	5,513	15,942
	(c) (Increase)/Decrease in Inventories of Finished Goods , Stock -in-Trade and Work-in-Progress	778	(2,400)	(2,325)	(1,048)
	(d) Excise duty on Sale of Goods	-	-	1,028	1,028
	(e) Employee Benefits Expense	5,976	4,778	5,407	21,594
	(f) Advertisement and Sales Promotion	12,614	8,978	12,794	40,490
	(g) Other Expenses	6,628	6,467	6,020	25,561
	Total Expenses	45,094	41,031	42,227	1,66,483
3	Earnings before Interest, Depreciation & Amortisation and Tax (1-2)	13,474	16,247	8,845	72,772
4	Finance Costs	422	640	770	3,317
5	Profit After Finance costs but before Depreciation & Amortisation and Tax (3- 4)	13,052	15,607	8,075	69,455
6	Depreciation & Amortisation Expense:				
	a. Amortisation of Intangible assets	6,067	5,998	6,076	24,341
	b. Depreciation of Tangible assets	2,173	1,942	1,294	6,190
7	Profit before Tax (5-6)	4,812	7,667	705	38,924
8	Tax Expense :				
	Current Tax (including MAT)	1,037	981	150	6,565
	Deferred Tax Charge/ (credit)	(257)	265	(75)	7
	Mat Credit Entitlement	-	1,400	-	1,400
9	Profit for the Period/Year (PAT) (7-8)	4,032	5,021	630	30,952
10	Other Comprehensive Income :				
	Item that will not be reclassified to profit or loss (net of tax)	782	3,492	(320)	9,130
11	Total Comprehensive Income for the period / Year (9+10)	4,814	8,513	310	40,082
12	Cash Profit (Profit for the period/ year + Depreciation & Amortisation) (9+6)	12,272	12,961	8,000	61,483
13	Paid - up Equity Share Capital (Face Value - Re 1/- per Share)	4,539	2,270	2,270	2,270
14	Other Equity as per Balance Sheet of the previous accounting year				1,94,854
15	Earnings per Share (in Rs.) (Refer Note 3) (Face value of Re 1/- each) (not Annualised except for the year ended March 31, 2018):				
	(a) Basic	0.89	1.11	0.14	6.82
	(b) Diluted	0.89	1.11	0.14	6.82
	(c) Cash	2.70	2.86	1.76	13.54

NOTES :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 1st August, 2018. The Limited Review of the results for the Quarter ended 30th June, 2018 as required under Regulations 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulation, 2015, has been completed by the Statutory Auditor of the Company. The figures of the quarter ended 30th June, 2017 were reviewed by a firm of Chartered Accountants other than S.R. Batliboi & Co. LLP.
- Reported revenue in Q1FY19 is not comparable with Q1FY18 due to changes in accounting treatment of Indirect taxes post the implementation of GST from 1st July, 2017. Accordingly, comparable figures have been reported (including GST/VAT) to reflect the like to like Standalone revenue growth at 21%. Information on Standalone figures for the Quarter ended 30th June, 2018 :

₹ in lacs

Particulars	STANDALONE		
	Quarter Ended		
	30.06.2018	31.03.2018	30.06.2017
Revenue from Operations including GST/VAT	65,093	64,098	53,756

- The shareholders of the Company has approved Issuance of Bonus shares on 9th June, 2018. Consequent to such approval, the Company has allotted bonus shares in ratio of 1 equity share of Re. 1 each for every 1 equity share on 25th June, 2018. Accordingly, basic, diluted and cash earnings per share for earlier periods above have been restated in terms of Ind AS- 33, Earnings Per Share.
- The figures of the quarter ended March 31, 2018 are the balancing figures between audited figures in respect of the full financial year up to March 31, 2018 and the unaudited published year-to-date figures up to December 31, 2017, being the date of the end of the third quarter of the financial year which were subjected to limited review.
- Ind AS 115 Revenue from Contracts with Customers, mandatory for reporting periods beginning on or after April 1, 2018, replaces existing revenue recognition requirements. As per the assessment of the Company, on adoption of Ind AS 115, no significant impact is expected on the profits of the Company for the three months period ended June 2018.
- As the Company's business activity falls within a single operating segment, viz, "Personal and Healthcare", no separate segment information is disclosed.
- There were no exceptional items during the quarter ended on 30th June, 2018.
- These Financial Results are available on the company's website at <http://www.emamiltltd.in>.

For and on behalf of the board

Place : Kolkata
Date : 1st August, 2018

Making People Healthy & Beautiful Naturally

Sushil Kr. Goenka
Managing Director





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EBIDTA
up by
54%

Cash
Profit
up by
45%

Revenue
incl.
GST/VAT
19%

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2018

Q1FY19

₹ in lacs

S.N.	Particulars	Quarter Ended			Year Ended
		30.06.2018	31.03.2018	30.06.2017	31.03.2018
		Unaudited	Audited (Refer Note 4)	Unaudited	Audited
1	Income :				
	(a) Revenue from Operations	61,438	61,698	53,914	2,54,083
	(b) Other Income	196	216	648	1,950
	Total Income	61,634	61,914	54,562	2,56,033
2	Expenses :				
	(a) Cost of Materials Consumed	15,674	18,875	14,203	65,880
	(b) Purchases of Stock-in-trade	4,334	5,298	5,704	16,245
	(c) (Increase)/Decrease in Inventories of Finished Goods , Stock -in-Trade and Work-in-Progress	723	(2,683)	(2,034)	(1,140)
	(d) Excise duty on Sale of Goods	-	-	1,028	1,028
	(e) Employee Benefits Expense	7,036	5,802	6,256	25,465
	(f) Advertisement and Sales Promotion	14,263	9,870	14,280	46,960
	(g) Other Expenses	7,056	7,211	6,460	27,701
	Total Expenses	49,086	44,373	45,897	1,82,139
3	Earnings before Interest, Depreciation & Amortisation and Tax (1-2)	12,548	17,541	8,665	73,894
4	Finance Costs	458	676	793	3,431
5	Profit After Finance costs but before Depreciation & Amortisation and Tax (3- 4)	12,090	16,865	7,872	70,463
6	Depreciation & Amortisation Expense:				
	a. Amortisation of Intangible assets	6,069	6,002	6,078	24,358
	b. Depreciation of Tangible assets	2,295	2,079	1,426	6,728
7	Profit before Tax (5-6)	3,726	8,784	368	39,377
8	Tax Expense :				
	Current Tax (including MAT)	1,288	1,099	345	7,275
	Deferred Tax Charge/ (credit)	(257)	199	(66)	(49)
	Mat Credit Entitlement	-	1,400	-	1,400
9	Profit After Tax (PAT) (7-8)	2,695	6,086	89	30,751
10	Share of Loss an Associates	(49)	(113)	-	(121)
11	Profit after Tax and share of loss from an Associate (9+10)	2,646	5,973	89	30,630
12	Other Comprehensive Income :				
	a) Item that will not be reclassified to profit or loss (net of tax)	782	3,469	(319)	9,107
	b) Item that will be reclassified to profit or loss (net of tax)	(5)	395	217	284
13	Total Comprehensive Income for the period / Year (11+12)	3,423	9,837	(13)	40,021
14	Profit attributable to :				
	a) Owners of the Company	2,666	6,023	104	30,714
	b) Non-controlling Interest	(20)	(50)	(15)	(84)
15	Total Comprehensive Income attributable to :				
	a) Owners of the Company	3,443	9,887	2	40,105
	b) Non-controlling Interest	(20)	(50)	(15)	(84)
16	Cash Profit (PAT attributable to the owners of the Company + Depreciation & Amortisation) (14a + 6)	11,030	14,104	7,608	61,800
17	Paid - up Equity Share Capital (Face Value - Re 1/- per Share)	4,539	2,270	2,270	2,270
18	Other Equity as per Balance Sheet of the previous accounting year				1,99,091
19	Earnings per Share (in Rs.) (Refer Note 3) (Face value of Re 1/- each) (not Annualised except for the year ended March 31, 2018):				
	(a) Basic	0.59	1.33	0.02	6.77
	(b) Diluted	0.59	1.33	0.02	6.77
	(c) Cash	2.43	3.11	1.68	13.61

NOTES :

- The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 1st August, 2018. The Limited Review of the results for the Quarter ended 30th June, 2018 as required under Regulations 33 of the SEBI (Listing Obligations & Disclosure Requirements) Regulation, 2015, has been completed by the Statutory Auditor of the Company. The figures of the quarter ended 30th June, 2017 were reviewed by a firm of Chartered Accountants other than S.R. Batliboi & Co. LLP.
- Reported revenue in Q1FY19 is not comparable with Q1FY18 due to changes in accounting treatment of Indirect taxes post the implementation of GST from 1st July, 2017. Accordingly, comparable figures have been reported (including GST/VAT) to reflect the like to like Consolidated revenue growth at 19%. Information on Consolidated figures for the Quarter ended 30th June, 2018 :

Particulars	CONSOLIDATED		
	Quarter Ended		
	30.06.2018	31.03.2018	30.06.2017
Revenue from Operations including GST/VAT	69,043	68,903	57,874

- The shareholders of the Company has approved Issuance of Bonus shares on 9th June, 2018. Consequent to such approval, the Company has allotted bonus shares in ratio of 1 equity share of Re. 1 each for every 1 equity share on 25th June, 2018. Accordingly, basic, diluted and cash earnings per share for earlier periods above have been restated in terms of Ind AS- 33, Earnings Per Share.
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