

Emami limited CIN No.: L63993WB1983PLC036030 Website: www.emamiltd.in

Regd. Office: 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2017

Consolidated Quarter Ended Year Ended						Standalone			
						Quarter Ended			Year Ended
30.06.2017	31.03.2017	30.06.2016	31.03.2017	S.N.	PARTICULARS	30.06.2017	31.03.2017	30.06.2016	31.03.2017
Unaudited	Unaudited	Unaudited	Audited			Unaudited	Unaudited	Unaudited	Audited
				1.	Income from Operations :				
54,110	57,772	64,543	2,53,261		(a) Net Sales/ Income from Operations	49,910	52,768	59,443	2,34,075
648	918	508	3,108		(b) Other Income	1,276	773	405	4,519
54,758	58,690	65,051	2,56,369		Total Income from Operations (Net)	51,186	53,541	59,848	2,38,594
				2.	Expenses:				
16,003	16,742	17,104	71,327		(a) Cost of Materials Consumed	15,508	16,303	16,416	68,41
5,704	6,076	5,165	17,553		(b) Purchase of Finished Goods	5,513	5,715	4,821	16,40
/ ··	,,				(c) Changes in Inventories of Finished Goods, Work-in-Progress	()	/		
(2,034)	(981)	600	(1,567)		and Stock-in-Trade	(2,325)	(869)	631	(1,319
6,425	4,559	6,089	23,355		(d) Employee Benefits Expense	5,576	3,641	5,182	19,49
19,995	13,565	20,860	66,680		(e) Other Expenses	18,069	11,614	18,559	57,18
46,093	39,961	49,818	1,77,348		Total Expenses	42,341	36,404	45,609	1,60,17
8,665	18,729	15,233	79,021	3.	Earning before Interest, Depreciation & Tax (1-2)	8,845	17,137	14,239	78,42
793	1,680	1,251	5,801	4.	Finance Cost	770	1,664	1,246	5,76
	4= 44	40.000		5.	Profit/ (Loss) from Ordinary Activities After Finance Cost but		4-4-6		
7,872	17,049	13,982	73,220		before Depreciation & Exceptional Items (3-4)	8,075	15,473	12,993	72,65
			00.400	6.	Depreciation & Amortisation :				
5,979	6,233	6,092	26,169		a. Amortisation of acquired Trade marks/Brands (Refer note no. 4)	5,979	6,217	6,092	26,15
1,525	1,403	1,060	4,689		b. Depreciation/ Amortisation of other assets	1,391	1,284	978	4,31
				7.	Profit/ (Loss) from Operations before Finance Costs				40.40
368	9,413	6,830	42,362		and Exceptional Items (5-6)	705	7,972	5,923	42,19
-		-	-	8.	Exceptional Items				40.40
368	9,413	6,830	42,362	9.	Profit/ (Loss) from Ordinary Activities before Tax (7-8)	705	7,972	5,923	42,19
0.45	4.450	4.470	0.004	10.	Tax Expense	450	4.077	4 000	7.50
345	1,153	1,170	8,394		Current Tax	150	1,077	1,006	7,52
(00)	68	-	68		(Excess)/ Short Provision for earlier years	(75)	68	-	6
(66)	1,262	-	1,299		Deferred Tax	(75)	1,362	-	1,36
-	(1,400)	- -	(1,400)		MAT Credit Entitlement	-	(1,400)	4.047	(1,400
89	8,330	5,660	34,001		Net Profit/ (Loss) for the Period (9-10)	630	6,865	4,917	34,63
- (1E)	(2)		(44)	12.	Share of Profit/ (Loss) of Associates	-	-	-	
(15)	(2)	(5)	(41)	13.	Minority Interest	-	-	-	
104	0 222	5,665	34,042	14.	Net Profit/ (Loss) after Taxes, Minority Interest and Share	620	6 965	4.047	24.62
	8,332 15,968	•	64,900	4.5	of Profit (Loss) of Associates (11+12-13)	630 8,000	6,865 14,366	4,917 11,987	34,63
7,608	15,900	12,817	04,900	15 .	Cash Profit (PAT + Depreciation & Amortisation) Other Comprehensive Income	0,000	14,300	11,907	65,10
(319)	(1,374)	1,240	4,228	10.	a) Item that will not be reclassified to profit or loss, net of tax	(320)	(1,374)	1,172	4,22
217	(279)	(68)	(279)		b) Item that will be reclassified to profit or loss, her or tax	(320)	(1,574)	1,172	4,22
217	6,679	6,837		17	Total Comprehensive Income (14+16)	310	5,491	6,089	38,86
2,270		2,270	2,270			2,270	2,270	2,270	2,27
2,210	2,210	2,210	2,270	19.		2,210	2,210	2,210	2,21
			1,73,200	19.	Sheet of previous Accounting Year				1,68,98
			1,73,200	20.	Earnings per Share (of ₹1/- each) (not Annualised) :				1,00,90
0.05	3.67	2.50	14.98	۷٠.	(a) Basic	0.28	3.02	2.17	15.2
0.05	3.67	2.50	14.98		(a) Basic (b) Diluted	0.28	3.02	2.17	15.2
3.35		5.65	28.59		(c) Cash	3.52	6.33	5.28	28.6
3.33	7.04	5.05	20.39		(c) Casii	3.32	0.55	J.20	20.0

NOTES:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 1st August & 2nd August, 2017 respectively. The Statutory Auditors of the company have carried out Limited Review of these results and the results are being published in accordance with Regulation 33 of the SEBI (Listing Obligations & Disclosure Requirements)
- 2 As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements as per Ind AS 108 "Operating Segments" are not
- 3 The quarter witnessed significant destocking in the domestic market due to implementation of GST and also sizeable inventory correction in International markets. Further, geopolitical conditions in International markets also impacted the business. Due to such challenges, the consolidated revenues at ₹541 cr declined by 16%. Consequently the profits also reduced. The Company continued to introduce new launches viz. Zandu Gel, Zandu Spray, Zandu Roll On, Fair and Handsome Oil Control Face Wash, HE On the Go Facewash and Navratna i-COOL Dynamite (a new variant of Navratna i-COOL talc), during the quarter and invested in their promotions aggressively which further impacted the bottomline during the quarter. This quarter, is therefore, not the representative of the business outlook of the Company. Going forward, the Company expect to regain the momentum in the balance period of the fiscal.
- 4 Intangible Assets of Kesh King Business are being amortised over their estimated useful lives of 5 to 10 years in accordance with the provisions of Ind AS 38 Intangible Assets.
- 5 During the quarter, Company has incorporated a wholly owned subsidiary company "Emami Indo Lanka Pvt Ltd." in Sri Lanka on 27th June 17.
- 6 Comparative figures have been rearranged / regrouped wherever necessary.
- 7 These Financial Results are available on the company's website at http://www.emamiltd.in.

For and on behalf of the Board

Place : Kolkata Date: 2nd August, 2017 H.V. Agarwal Wholetime Director

Making people Healthy & Beautiful, Naturally

