

## emami limited

Regd. Office: 687, Anandapur, Emami Tower, E.M. Bypass, Kolkata 700 107

## UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30th JUNE, 2011

| Consolidated         Standa           Quarter Ended         Year Ended         Quarter Ended           30.06.11         30.06.10         31.03.11           S.N.         PARTICULARS         30.06.11   |                        |
|---|------------------------|
| Quarter Ended Year Ended PARTICIII ARS Quarter Ended  | one                    |
| Quarter Ended Year Ended PARTICIII ARS Quarter Ended  |                        |
| PARTICITIARS  | VAST Endad             |
|   | Year Ended<br>31.03.11 |
| Reviewed Audited Reviewed   | Audited                |
| 29,991 24,195 127,778 1. Sales / Income from Operations 28,736 23,14  |                        |
| 2. Total Expenditure :  | . 122,110              |
| a. (Increase)/Decrease in Stock in Trade and  |                        |
| 934 7 (2,848) Work in progress 998 (11  | (3,107)                |
| 9,168 5,740 34,676 b. Consumption of Raw Materials 9,168 5,74   |                        |
| 3,368 3,563 20,490 c. Purchase of Traded goods 3,343 3,24   |                        |
| 2,031 1,635 7,371 d. Employees cost 1,823 1,50  | 6,594                  |
| 5,857 5,441 23,050 e. Advertisement and Sales promotion 5,508 4,8   | 20,322                 |
| 2,975 2,915 11,609 f. Depreciation, Amortisation & Impairment 2,974 2,9   | 11,603                 |
| (2,552) (2,552) (10,209) g. Transfer from General Reserve (2,552) (2,552)   | (10,209)               |
| 4,570 3,762 19,695 h. Other Expenditure 4,127 3,68  | 18,959                 |
| 26,351 20,511 103,834 i. Total 25,389 19,30   | 98,401                 |
| 3. Profit from Operations before Other  |                        |
| 3,640 3,684 23,944 Income, Interest and Exceptional Items (1-2i) 3,347 3,88   | 23,714                 |
| 311 89 1,851 4. Other Income 311  | 1,854                  |
| 3,951 3,773 25,795 5. Profit before Interest and Exceptional Items (3+4) 3,658 3,95   | 25,568                 |
| (332) (127) (1,117) 6. Interest (412) (13   | (1,181)                |
| 4,283 3,900 26,912 7. Profit after Interest but before Exceptional Items (5-6) 4,070 4,070  |                        |
| 8. Exceptional Items :  |                        |
| 4,283 3,900 26,912 9. Profit/(Loss) from Ordinary Activities before tax (7-8) 4,070 4,09  | 26,749                 |
|   |                        |
| · ·   |                        |
| 4,150 3,525 22,871 11. Net Profit/(Loss) from Ordinary Activities after tax (9-10) 3,984 3,75   | 2 22,749               |
| 12. Extraordinary item (net of tax expense)   | -                      |
| 4,150 3,525 22,871 13. Net Profit/(Loss) for the period (11-12) 3,984 3,77  | 2 22,749               |
| - (1) 14. Share of Minority Interest  | <del>-</del>           |
| 4,150 3,525 22,872 15. Net Profit after Minority Interest (13-14) 3,984 3,73  | 2 22,749               |
| 16. Paid - up equity share capital (Face Value - ₹ 1  |                        |
| 1,513 1,513 1,513 per Share) 1,513 1,5  | 1,513                  |
| 17. Reserves excluding Revaluation Reserves as per  |                        |
| - 67,472 balance sheet of previous accounting year -  | - 66,789               |
| 2.74 2.33 15.12 18. Basic & Diluted Earning Per Share (₹) 2.63 2.63   | 15.03                  |
| 19. Aggregate of non-promoters Share holding  |                        |
| 4,12,52,508 4,12,52,508 4,12,52,508   - no. of shares   4,12,52,508 4,12,52,508   |                        |
| 27.26 27.26 27.26 - percentage of shareholding 27.26 27.3   | 27.26                  |
| 20. Promoters and Promoter Group Shareholding:  |                        |
| a. Pledged/ Encumbered  |                        |
| 1,16,75,000 1,64,00,000 1,16,75,000   - Number of Equity Shares of ₹1 each   1,16,75,000 1,64,00,00   |                        |
| 10.61 14.90 10.61 - Percentage of Shareholding 10.61 14.90  | 10.61                  |
| (As a percentage of total shareholding of promoter and  |                        |
| promoter group)   | 7.71                   |
|   | 1,/1                   |
| (As a percentage of total share capital of the company)   |                        |
| b. Non- Encumbered 9,83,84,238 9,36,59,238 9,83,84,238 9,83,84,238 9,36,59,23 - Number of Equity Shares of ₹1 each 9,83,84,238 9,36,59,23   | 0 83 84 330            |
| 9,83,84,238 9,36,59,238 9,83,84,238   - Number of Equity Shares of ₹1 each   9,83,84,238 9,36,59,23   9,83,84,238 9,36,59,23   - Percentage of Shareholding   9,83,84,238 9,36,59,23   9,83,84,238   9, |                        |
| (As a percentage of total shareholding of promoter and  | , 05,09                |
| promoter group)   |                        |

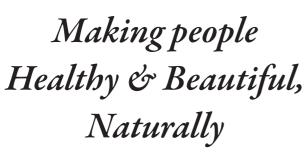
Sales up 24% YoY

International Business up 31% YoY

## NOTES:

- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 12th & 13th August, 2011 respectively. The Statutory Auditors of the company have carried out Limited review of these results and the results are being published in accordance with clause 41 of the Listing Agreement.
- 2 The unaudited financial results (consolidated) for the quarter ended 30th June, 2011 comprise of Emami Limited and its subsidiaries viz. Emami UK Limited, Emami Bangladesh Limited, and Emami International FZE. It also comprises the subsidiary and step down subsidiary of Emami International FZE viz. Emami Overseas FZE, U.A.E and Pharma Derm S.A.E. Co., Egypt.
- 3 In Consolidated & Standalone figures for this quarter, Interest (Refer point no. 6) is net of interest expenditure of Rs. 322 lacs (Previous Year Rs. 417 lacs) & Rs. 280 lacs (Previous Year Rs. 408 lacs) respectively.
- As the Company's business activity falls within a single primary business segment, viz, "Personal and Healthcare", the disclosure requirements of Accounting Standard 17 "Segment Reporting", notified in Companies (Accounting Standards) Rules, 2006 are not applicable.
- 5 There were no complaints from Investors outstanding at the beginning of the quarter. Four complaints were received during this quarter and all of them have been disposed off and there was no complaint pending as on 30th June 2011.
- 6 Comparative figures have been rearranged / regrouped wherever necessary.
- 7 These Financial Results are available on the Company's website at http://www.emamiltd.in

Place : Kolkata Date : 13th August 2011 Sushil Kr. Goenka Managing Director



- Percentage of Shareholding

(As a percentage of total share capital of the company)



65.03

61.90

65.03

Navratna Thanda Thanda Cool Cool





65.03

61.90



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